

## B.S. in Business Management Transfer Pathway | 15 Concentration Areas

We have partnered with **River Valley Community College** to offer a Pathways Program that allows you to seamlessly transfer to Granite State College. Use this document to maximize your transfer credit at your community college and prepare for your bachelor's degree at Granite State College.

### WHY GRANITE STATE COLLEGE?

- Accepts up to 90 credits in transfer
- Top-ranked among the nation's Best Online Bachelor's Degree Programs by *U.S. News & World Report*
- Built for students balancing work, school, and other commitments

### ELIGIBLE MAJORS

This pathway is best suited for those with an associate degree in Business Management, Liberal Arts, or a closely related field.

COURSES TO TAKE AT RVCC	GSC EQUIVALENTS
ACCT 101R Accounting I	ACCT 511 Financial Accounting
BUS 110R Principles of Management	MGMT 500 Principles of Management
MATH 106R Statistics I	MATH 504 Statistics

*These courses fulfill critical degree requirements for this degree at Granite State College. We accept many additional courses from CCSNH institutions.*

COURSES TO TAKE AT GRANITE STATE COLLEGE	
	APST 505 Career Development and Life Planning (2 credits)
	CMPL 502 Excel (2 credits) ( <i>ACCT 105R Spreadsheets</i> )
	CRIT 602 Advanced Critical Analysis and Strategic Thinking
	IDIS 60 1 Interdisciplinary Seminar
<b>Choose any 3:</b>	ECO 512 Principles of Economics ( <i>ECON 102R Macroeconomics</i> ) HRM 518 Human Resource Management ( <i>BUS 201R Human Resources Management</i> ) MGMT 624 Managing Information Technology MGMT 625 Legal and Ethical Issues in Business Management OPS 627 Operations Management MKTG 514 Principles of Marketing ( <i>BUS 260R Principles of Marketing</i> )
<b>Elective Credit:</b>	As needed to reach 120 total credits
<b>Concentration and Capstone Credit:</b>	See next page for requirements. Note: Some of the concentration courses may have equivalent courses in parentheses.

*An advisor at Granite State College will provide you with the best possible guidance for course selections each term.*

### PLEASE NOTE

- Granite State College accepts up to 90 credits in transfer
- Courses must be completed with a grade of "C" or better to be eligible for transfer credit
- Students who lack the courses from their community college can take equivalent courses at Granite State College in lieu of elective courses
- Additional degree requirements may be met in transfer by courses taken in the associate degree
- Course titles, names, and/or sequencing are subject to change
- Please note that four Upper Level (600-level) courses in your major MUST be taken at Granite State College

## ADDITIONAL COURSES | BUSINESS MANAGEMENT CONCENTRATION

Accounting			
ACCT 515	Managerial Accounting	ACCT 601	Intermediate Accounting II
ACCT 550	Accounting Information Systems	ACCT 612	Taxation ( <i>ACCT 212R Taxes</i> )
ACCT 600	Intermediate Accounting I		
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Business Administration			
<b>Choose any 5:</b>			
ACCT 515	Managerial Accounting	MGMT 624	Managing Information Technology
DATA 510	Introduction to Data Analytics	MGMT 625	Legal and Ethical Issues in Business Management
ECO 512	Principles of Economics ( <i>ECON 102R Macroeconomics</i> )	MGMT 626	Project Management Strategies
ECO 600	International Economics	MGMT 633	International and Cross-Cultural Management
ENT 500	The Entrepreneurial Mindset	MKTG 514	Principles of Marketing ( <i>BUS 260R Principles of Marketing</i> )
HRM 518	Human Resource Management <i>BUS 201R Human Resources Management</i>	MKTG 523	Introduction to Professional Sales
HRM 607	Law and Ethics in Human Resource Management	MKTG 617	Consumer Behavior
MGMT 540	Practicum in Management	OPS 619	Quality Management
MGMT 640	Internship in Management	OPS 628	Fundamentals of LEAN Process Improvement
MGMT 613	Financial Management	SCM 610	Supply Chain Management
MGMT 615	Financial Modeling and Decision-Making		
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Economics			
ECO 512	Principles of Economics ( <i>ECON 102R Macroeconomics</i> )	ECO 607	Resource Economics
ECO 600	International Economics	ECO 610	Behavioral Economics
ECO 605	Economics of Artificial Intelligence		
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Emergency Management			
BEHS 505	Homeland Security & Emergency Management	BEHS 615	Terrorism: Domestic and International
BEHS 510	National Incident Management Systems (NIMS)	BEHS 617	Disaster Management
BEHS 610	Community Emergency Response		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Entrepreneurship			
ENT 500	The Entrepreneurial Mindset	ENT 607	Legalities and Ethics of Entrepreneurship
ENT 600	Launching & Managing Entrepreneurial Ventures	ENT 611	Entrepreneurial Marketing
ENT 603	Entrepreneurial Finance		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Finance			
ECO 600	International Economics	MGMT 613	Financial Management
MGMT 611	Money and Banking	MGMT 615	Financial Modeling and Decision-Making
MGMT 612	Investment Principles		
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Global Business			
ECO 600	International Economics	MGMT 632	Global Innovation
MGMT 604	The Global Environment of Business Management	MGMT 633	Global Business
ENT 500	The Entrepreneurial Mindset		
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Hotel, Restaurant and Travel			
HRT 600	Hotel and Restaurant Management	HRT 602	Leadership and Sustainable Tourism
<b>Choose any 3:</b>			
HRT 601	Food Service Systems and Control	HRT 607	Revenue Management in the Hospitality Industry
HRT 603	Event, Meeting, and Conference Management	MKTG 610	Marketing Hospitality Organizations
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		

## ADDITIONAL COURSES | BUSINESS MANAGEMENT CONCENTRATION, P2

Leadership			
HRM 637	Workplace Coaching	LD 605	Leading Teams
LD 600	Becoming an Effective Leader <i>(BUS 205R Leadership)</i>	MGMT 566	Organizational Behavior <i>(BUS 216R Organizational Behavior)</i>
LD 602	Leadership Theory		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Management			
LD 600	Becoming an Effective Leader <i>(BUS 205R Leadership)</i>	HRM 621	Managing Conflict
HRM 620	Change Management	MGMT 566	Organizational Behavior <i>(BUS 216R Organizational Behavior)</i>
<b>Choose any 1:</b>			
ENT 500	The Entrepreneurship Mindset	MGMT 608	Fostering Inclusion and Diversity in the Workplace
HLTC 555	Introduction to Fiscal Mgmt. in Health Care <i>(ACCT 202R Accounting for Healthcare)</i>	MGMT 613	Financial Management
HRM 637	Workplace Coaching	MGMT 626	Project Management Strategies
HRT 600	Hotel and Restaurant Management	MGMT 638	Nonprofit Management
HRT 603	Event, Meeting, and Conference Management	MKTG 615	Digital Storytelling and Brand Management
INST 607	The Learning Workplace	MKTG 618	Sales Management
MGMT 540	Practicum in Management	OPS 619	Quality Management
MGMT 601	Contemporary Management Issues	OPS 628	Fundamentals of LEAN Process Improvement
<b>Choose One Capstone:</b>	MGMT 650 Integrative Capstone: Strategic Management Experience <b>or</b> MGMT 651 Integrative Capstone: Industry-Based Internship		
Marketing			
MKTG 615	Digital Storytelling and Brand Management	MKTG 617	Consumer Behavior
<b>Choose any 3:</b>			
ARTS 512	Fundamentals of Design	MKTG 612	Agile Marketing
COMM 547	Writing for Visual Media	MKTG 620	Digital Advertising
MKTG 515	Marketing Research	MKTG 623	Marketing Design and Usability
MKTG 520	Social Media Marketing		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Nonprofit Management			
LD 625	Volunteer Leadership	MGMT 639	Financial Management for Nonprofit Organizations
MGMT 638	Nonprofit Management	MKTG 605	Marketing for Nonprofits
<b>Choose any 1:</b>			
APST 615	Grant Writing	MGMT 608	Fostering Diversity and Inclusion in the Workplace
MGMT 605	Fundraising and Resource Development		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Organizational Psychology			
HRM 620	Change Management	PSY 616	Psychology of Occupational Stress
MGMT 566	Organizational Behavior	SOC 603	Work and Society
<b>Choice of:</b>	HRM 621 Managing Conflict <b>or</b> HRM 637 Workplace Coaching		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		
Professional Sales			
MKTG 523	Introduction to Professional Sales	MKTG 617	Consumer Behavior
MKTG 525	Presentation Excellence in Sales	MKTG 618	Sales Management
MKTG 615	Digital Storytelling and Brand Management		
<b>Choose One Capstone:</b>	MGMT 651 Integrative Capstone: Industry-Based Internship <b>or</b> MGMT 660 Integrative Capstone: Industry-Based Project		